



Fernando Luis Ribas Berain

Super Spokesman | Natural Leader | Jack-of-all-Trades

San Antonio, TX
+1 (210) 288-1987
fernando.ribas.berain@gmail.com

Work experience

Artist / Fabricator - San Antonio, TX

Nov 2020 - Present

Self Employed

- Inspired artist working on my first collection of sculptures (concrete & ceramic) and paintings (mixed media) entitled "Wild East". Works born from a desire to unite distant places and people that otherwise seem so far apart. The pieces birth a fusion of cultural identity, resulting in relics that ebb and flow between the relatable to the perverted, melting away perceptions of the familiar and unfamiliar.
- Metal and concrete fabrication for [Studio Cortes](#), third generation artisans of *faux-bois* (concrete tree sculptures used in Public Art, including monuments, park benches, and pedestrian bridges)

Art Preparator - San Antonio, TX

Aug 2018 - Present

Self Employed

- Trusted to install, transport, ship, & condition works of art for the [Linda Pace Foundation](#), [Briscoe Western Art Museum](#), Blue Star Contemporary, Mexic-Arte, and numerous private collections
- Tasked with installing large scale public artworks in central Texas, such as the 15 foot, chrome [Gao Brother's sculpture](#) outside of Texas Public Radio, the 45' tall golden gourde by Tommy Glassford at the Federal courthouse of San Antonio, and the 100 year old, 2 ton, [faux-bois bus stop](#) by Dionisio Rodriguez at the San Antonio Zoo

Contractor - San Antonio, TX

May 2018 - Present

Self Employed

- General contractor for art gallery and small carpentry projects, including walls, decks, stages, yurts, and small buildings (Present)
- Exhibit builder at San Antonio's children's museum, [The Doseum](#), their award winning exhibit *Dream Tomorrow Today (Present)*
- Commercial painting contractor for GCI installations, with clients such as Big Lots, Petco, & Daw Tile (2018-2019)

Assistant Regional Operations Manager - San Antonio, TX

Feb 2020 - Jul 2020

[Freedom Solar Power](#)

- Efficiently project managed 138 residential solar system installations, and created a system to drastically improve in the rate of milestone completion and accuracy of execution
- Effectively liaised between customers, solar installers, electricians, city permitting and planning departments, electric utility personnel, and all relative departments within our organization

Disaster Relief Volunteer - Puerto Rico

Apr 2018 - May 2018

[AMURTEL](#)

- Assisted in the delivery & handoff of two state of the art Solar Power Trailers to hurricane stricken communities in Cubuy & Cataño, Puerto Rico
- Properly registered Amuertel Inc. as a foreign non-profit working in Puerto Rico with the Department of State

Co-Founder, Senior Manager - San Antonio, TX

Dec 2010 - Dec 2017

[Renewable Republic](#)

- Co-directed day to day operations of a solar electric installation & electrical contracting company (10-15 employees)
- Sold & project managed more than two megawatts of solar installations, or the equivalent of powering 350 homes, averaged nationally
- Compiled and analyzed data for revenues exceeding millions of dollars, including budgets, & profit & loss statements for internal reporting, as well as to the IRS & State of Texas
- Installed numerous solar PV & Solar Thermal systems, including the largest rooftop solar system in Texas, at the time
- Developed and implemented numerous marketing campaigns for Solar PV initiatives and home weatherization services, including live-music concerts, maker's workshops, and sustainability camps for kids at our garden event center in Southtown, San Antonio

Sales Manager - Beijing, China

Sep 2008 - Sep 2010

[VariArts Travel](#)

- Designed & sold specialized inbound Chinese tour services and M.I.C.E. services to travel agents & high net worth individuals
- Represented the company at numerous international travel & exhibition conferences in Germany, India, Beijing, & Shanghai, sometimes onstage in front of thousands of spectators
- Successfully maintained a high, consistent image and branding by designing data based marketing strategies that galvanized SEO managers, lead generators, creatives, & brand ambassadors to properly promote our vision of the organization
- Strategic developer & membership liaison for the China Luxury Travel Network, China's first online marketplace of luxury travel services

Education

Bachelor of Arts in Geography & the Environment | Bachelor of Arts in Government

Aug 2001 - May 2005

University of Texas at Austin

- 3.0 GPA; Focus on Political Ecology & Political Economy
- Honors Thesis: "Past, Present, & Future Water Dynamics of the Lajas Valley, Puerto Rico"
- 1 of 6 students chosen in 2005 to travel in to the Ecuadorian Amazon, in order to assist the local Achuar natives make maps of their territory

